

01 / PARTIES AND DOCUMENT DETAILS

Common Franchise Agreement

This common agreement may be used for any of the five franchise verticals below. Only the vertical, package, location and services selected in the completed and signed schedules are granted. Complete all applicable spaces by hand; write N/A where a field does not apply.

Agreement number / reference

Date of signing and place of execution

Between the following parties

Ola Car Wash Private Limited, with its office at X-14, Ground Floor, Okha Industrial Area Phase-2, South Delhi-110020, acting through its authorised signatory, is called the Franchisor.

Company CIN / GSTIN and registered office, if different

And the person or business identified below, acting through its proprietor, partners, directors or authorised signatory, is called the Franchisee.

Franchisee legal name and business constitution

Franchisee principal address

PAN / GSTIN / registration number and authorised representative

Franchisee contact phone and email

Franchisor initials:

Franchisee initials:

Common agreement | 01 / 13

Office Address

X-14, Ground Floor
Okha Industrial Area Phase-2
South Delhi-110020

☎ Phone: 7311108115
☎ Helpline: 7311108111
✉ franchiseolacarwash@gmail.com
🌐 www.olacarwash.com

02 / SCOPE, INDEPENDENCE AND TERM

The franchise granted

1. Definitions and selected scope

The Agreement includes these terms and the completed Schedules A to D. The Selected Vertical is the brand or business format entered in Schedule A. The Selected Package is Starter, Growth or Booster as entered there. The Territory is the approved location and service boundary in Schedule A. The Effective Date, term, activation date and renewal arrangements are entered in Schedules A and B.

2. Grant of rights

During the agreed term, the Franchisor grants the Franchisee a limited right to use the selected brand, approved business methods and authorised systems only for the agreed franchise business. The right is not transferable, and no other brand, outlet, service or territory is granted unless expressly added in a signed schedule.

Territory protection, any exclusivity and any first right to consider a nearby location must be expressly recorded in Schedule A. An enquiry, application, map marker, survey or payment alone does not create an unrecorded territory right.

3. Franchise-owned, franchise-operated model

The Franchisee owns and manages its local business, employs and supervises its team, meets its operating costs and deals with customers for the services it delivers. This Agreement does not create an employment relationship, partnership or authority to bind the other party.

A mobile D2D business may operate through an approved mobile team and storage base. A fixed centre or workshop is required only where the selected format and approved scope require it. Premises, office and setup requirements must be recorded in Schedule A.

4. Term and renewal

The start and end dates must be completed before signing. Renewal is optional and requires written agreement on the new term, fees and continuing services. The Franchisee should request renewal at least one month before expiry. No charge or automatic renewal is created by an unfilled renewal field.

Franchisor initials: _____

Franchisee initials: _____

Common agreement | 02 / 13

Office Address

X-14, Ground Floor
Okha Industrial Area Phase-2
South Delhi-110020

☎ Phone: 7311108115
☎ Helpline: 7311108111
✉ franchiseolacarwash@gmail.com
🌐 www.olacarwash.com

Operating responsibilities

5. Daily operations

The Franchisee shall run the approved business diligently, keep suitable staff and equipment, follow the agreed service methods and maintain accurate booking, estimate, invoice and customer records. It shall provide truthful business details and promptly update the details it is authorised to manage.

Before starting work, the Franchisee shall confirm the service, price, vehicle condition, customer permission and relevant access or site conditions. It shall obtain approval for additional work and arrange proper completion, handover and complaint handling.

6. Quality, products and training

Services must follow the Franchisor's communicated operating standards and the training agreed in Schedule C. The Franchisee shall use branded car care products approved for the relevant work, handle products and equipment safely and follow manufacturer instructions. Product authorisations and warranties must not be claimed without written confirmation.

The Franchisee shall review the technical survey, where applicable, and agree a practical operating plan. Estimates in a survey are planning information and do not assure demand, bookings, turnover or profit.

7. Premises, permissions and compliance

The Franchisee is responsible for permissions, registrations, staff compliance, site use, safety and insurance required for its operations. It shall not work in unauthorised public or private spaces. Washing, chemical handling, waste disposal, electrical work, bodywork and other specialist services must follow applicable requirements.

Doorstep services may be offered only where the equipment, training, access and working conditions are suitable. A mobile package does not automatically authorise coatings, paint protection film, repairs, refinishing or other workshop services.

8. Records and review

The Franchisee shall allow reasonable review of records and service quality relating to this Agreement, respond to genuine concerns and correct identified deficiencies within the agreed time. Review access must remain limited to the franchise purpose and authorised information.

Franchisor initials: _____

Franchisee initials: _____

Common agreement | 03 / 13

Office Address

X-14, Ground Floor
Okha Industrial Area Phase-2
South Delhi-110020

☎ Phone: 7311108115
☎ Helpline: 7311108111
✉ franchiseolacarwash@gmail.com
🌐 www.olacarwash.com

Support and shared systems

9. Agreed support

The Franchisor shall provide the brand access, onboarding, training, software, marketing and support expressly recorded in Schedule C. Each item must state whether it is included, paid, optional or not included, its duration and who pays any related third-party cost.

A website, brochure, demonstration or another franchise's package does not add a service to this Agreement. The specific support dates and campaign periods in Schedule C control the agreed delivery. Advertising activity and advertising account management are separate services; any advertising budget must be stated separately.

10. Partner pages and access

Where included, the Franchisee may use authorised partner pages and dashboard tools for business profiles, services, packages, prices, bookings, quotations, invoices and follow-up. Access is limited to the functions and records assigned to the Franchisee. Administrator access does not transfer ownership of the platform or give access to other partners' records.

The group uses connected websites and shared systems. Approved partner details may appear across linked websites. This does not grant the Franchisee rights to operate another brand, or permission to use customer records for unrelated purposes.

11. Service changes and third parties

The Franchisor may maintain, secure and improve its systems and provide reasonable notice of material changes where practicable. If a paid, agreed feature is withdrawn or materially reduced, the parties shall record the revised delivery or remedy in writing. This clause does not permit the signed commercial scope to be changed silently.

Apps, search listings, reviews, social platforms, communication tools and advertising depend on third-party permissions and policies. The parties shall record access ownership, usage costs, limits and handover arrangements in Schedule C. No search ranking or third-party approval is guaranteed.

Franchisor initials: _____

Franchisee initials: _____

Common agreement | 04 / 13

Office Address

X-14, Ground Floor
Okha Industrial Area Phase-2
South Delhi-110020

☎ Phone: 7311108115
☎ Helpline: 7311108111
✉ franchiseolacarwash@gmail.com
🌐 www.olacarwash.com

Fees, survey and payment

12. Franchise package and setup costs

The selected package fee, taxes, instalments and due dates must be entered in Schedule B. Equipment, vehicles, premises, chemicals, tools, travel, accommodation and working capital are separate unless specifically included. An investment estimate is not an additional fee and is not a fixed quotation.

Payments must go through verified official channels against the relevant invoice or receipt. The parties shall record activation and delivery milestones, cancellation and refund terms, and treatment of work already performed in Schedule B. Only charges recorded in the signed commercial terms are payable under this Agreement.

13. Optional technical survey

The technical survey is optional for every franchise vertical and every package, even where it is included in the package. If you decline a survey included in your package, its cost will be deducted from the package price. The survey deduction and revised price must be shown in your written quotation before payment. If you do not take the technical survey, you will not receive the survey report, its supporting documents or the related research, assessment and planning benefits. Other agreed package services remain subject to your written proposal.

Where a technical survey is separately commissioned, the stated charge is Rs 25,000, with Rs 5,000 paid initially and the remaining Rs 20,000 included within the final franchise/package amount, not charged on top. The invoice and payment reconciliation must show how this amount is treated, so it is not charged twice.

This payment schedule applies only to a separately arranged survey. For D2D, the survey is not included in Starter and is included in Growth and Booster; an included survey must not attract a duplicate separate charge. Survey inclusion for another vertical must be expressly recorded. If no franchise is taken, the treatment of any unpaid balance and cancellation must be agreed in Schedule B before commissioning the survey.

The survey documents and agreed scope are listed in the technical survey schedule at the end of this Agreement. They apply only when the survey is selected.

14. Renewal and continuing charges

Any renewal, subscription, continuing support, advertising or third-party usage charge must state the amount, tax treatment, billing cycle, start date and included services in Schedule B. Renewal is optional; if agreed, annual advance billing from the second year must be recorded. Continuing charges must be agreed before the relevant renewal or service starts.

Non-renewal ends the rights and services tied to the expired term. Any later territory allocation remains subject to the signed territory provisions. Amounts already due and continuing obligations remain payable or enforceable as applicable.

Franchisor initials: _____

Franchisee initials: _____

Common agreement | 05 / 13

Office Address

X-14, Ground Floor
Okha Industrial Area Phase-2
South Delhi-110020

☎ Phone: 7311108115
☎ Helpline: 7311108111
✉ franchiseolacarwash@gmail.com
🌐 www.olacarwash.com

Territory and additional rights

15. Approved location and service area

The site, number of units, service boundary and any radius must be completed in Schedule A. A map may be attached and signed. The parties shall state whether the protection is for a site, a defined area or a specified brand, and how overlaps or nearby enquiries will be handled.

Only the service area entered in Schedule A is approved. Relocation, an additional unit, a change of ownership, transfer or an additional vertical requires prior written approval. Any assessment, transfer or relocation charge must be agreed in Schedule D before the change proceeds.

16. Multiple units and master franchise

This Agreement does not grant master franchise, state-level rights or permission to appoint sub-franchisees by default. These rights apply only if expressly selected, described and signed in Schedule D, with the territory, locations, advance, discount, revenue share, approval process and responsibilities clearly stated.

Discounts, location commitments, advances and franchise-sale shares apply only as expressly agreed. Where such an arrangement is agreed, Schedule D must identify which fees it covers, tax treatment, payment timing, ownership conditions and any limits on the Franchisor's further appointments.

17. Brand use and marketing

The Franchisee shall use only approved brand artwork and marketing statements. It may promote the agreed local services using approved materials. National campaigns and corporate representations remain under the Franchisor's control. The Franchisee must not promise guaranteed income, bookings, rankings, government approval or unconfirmed product warranties.

The Franchisee shall not register confusingly similar names, marks or domains, claim ownership of the Franchisor's intellectual property or permit unauthorised use. Local digital accounts, access rights and handover arrangements must be recorded in Schedule C.

Franchisor initials: _____

Franchisee initials: _____

Common agreement | 06 / 13

Office Address

X-14, Ground Floor
Okha Industrial Area Phase-2
South Delhi-110020

☎ Phone: 7311108115
☎ Helpline: 7311108111
✉ franchiseolacarwash@gmail.com
🌐 www.olacarwash.com

Information, risk and exit

18. Confidentiality and customer information

Each party shall protect non-public business, operational, financial and customer information received through this relationship, use it only for authorised purposes and limit access to people who need it. Information already public, independently obtained or lawfully required to be disclosed is excepted.

Customer and booking information may be handled only for authorised services, records, support and lawful purposes. The Franchisee shall protect login credentials, restrict staff access, report suspected misuse promptly and cooperate on correction or security concerns. Confidentiality and lawful record-handling obligations continue after termination.

19. Business risk and responsibility

The Franchisee makes its own investment decision. Forecasts and survey estimates are not guarantees of enquiries, sales, revenue, profit or payback. Each party remains responsible for its own acts, omissions, staff and contractual obligations. The Franchisee manages local service delivery and customer claims arising from its work.

The Franchisor's role is the agreed brand, system and support scope. It does not insure the Franchisee's business losses or assume its day-to-day liabilities. Nothing here excludes liability or a remedy that cannot lawfully be excluded, or excuses a party from its express obligations.

20. Breach, expiry and termination

A party may terminate for material breach, unpaid agreed charges, serious brand misuse or unlawful operation by written notice stating the reason. The notice and any opportunity to remedy must follow the completed Schedule D and applicable law. The agreement also ends on expiry if it is not renewed.

On exit, the Franchisee shall stop using the terminated brand rights and restricted systems, remove unauthorised signage and public claims, reconcile payments and arrange pending customer work, records and account access as agreed. Lawfully retained records remain protected. Exit does not cancel accrued rights or liabilities.

Franchisor initials: _____

Franchisee initials: _____

Common agreement | 07 / 13

Office Address

X-14, Ground Floor
Okha Industrial Area Phase-2
South Delhi-110020

☎ Phone: 7311108115
☎ Helpline: 7311108111
✉ franchiseolacarwash@gmail.com
🌐 www.olacarwash.com

08 / SIGNATURES AND WITNESSES

General terms and execution

21. Indian law governs this Agreement. The competent courts at the place agreed below shall have jurisdiction, subject to applicable law. No clause removes a statutory remedy that cannot be excluded.

Agreed competent court location / jurisdiction

22. Notices shall be in writing to the addresses and email details entered in Schedule A, with a delivery record. Changes of notice details must be communicated in writing. A helpline call alone does not amend this Agreement.

23. This Agreement and its signed schedules contain the agreed terms and replace earlier proposals for this same transaction. Existing unrelated agreements are not changed. Any amendment, renewal, transfer or additional scope must be in writing and signed by both parties. A signed specific schedule controls an inconsistency for the item it expressly addresses.

24. If a provision is unenforceable, the remaining provisions continue to the extent permitted by law. A delay in exercising a right is not a waiver. Both parties confirm authority to sign and acceptance of the completed terms and attached schedules.

For Ola Car Wash Private Limited	For the Franchisee
Name:	Name:
Designation:	Designation:
Signature and seal:	Signature and seal:
Date:	Date:

Witness 1	Witness 2
Name and address:	Name and address:
Signature:	Signature:

Execution checklist: Complete every applicable blank; strike out unused alternatives; attach and identify all maps and annexures; initial corrections; sign every schedule. Confirm stamp duty and execution formalities with the legal adviser before signing.

Franchisor initials:

Franchisee initials:

Common agreement | 08 / 13

Office Address

X-14, Ground Floor
 Okha Industrial Area Phase-2
 South Delhi-110020

 Phone: 7311108115
 Helpline: 7311108111
 franchiseolacarwash@gmail.com
 www.olacarwash.com

09 / COMPLETE BY HAND

Schedule A: Franchise particulars

Franchisee legal name / agreement reference

Select the approved vertical. If more than one is agreed, identify each unit and attach a separate package and fee schedule for each.

☐ Door2Door Car Wash☐ Ola Car Wash☐ Clean N Go☐ The Detailing Gang☐ Carnama☐ Starter Package☐ Growth Package☐ Booster Package**Business / trading name and approved services****Site address / mobile operating base and office arrangement****City, district, state, PIN code and number of approved units****Effective date / term / expiry date / target activation date**

Franchisor initials:

Franchisee initials:

Common agreement | 09 / 13

Office Address

X-14, Ground Floor
Okha Industrial Area Phase-2
South Delhi-110020

☎ Phone: 7311108115
☎ Helpline: 7311108111
✉ franchiseolacarwash@gmail.com
🌐 www.olacarwash.com

10 / BOUNDARIES AND NOTICES

Schedule A continued: Territory

Franchisee name / agreement reference

Approved territory: boundaries, localities and PIN codes

Service radius, if agreed / latitude and longitude

Territory protection / exclusivity / exceptions

Overlap, nearby applications and first-refusal procedure

Franchisee notice address, email and phone

Franchisor notice email / authorised representative

Map reference / attached pages / additional location records

Dedicated partner webpage / business email / public phone

Franchisor initials:

Franchisee initials:

Common agreement | 10 / 13

Office Address

X-14, Ground Floor
Okha Industrial Area Phase-2
South Delhi-110020

☎ Phone: 7311108115
☎ Helpline: 7311108111
✉ franchiseolacarwash@gmail.com
🌐 www.olacarwash.com

11 / AMOUNTS, DATES AND PAYMENT RECONCILIATION

Schedule B: Commercial terms

Franchisee / selected vertical / selected package

Commercial item	Agreed amount / terms
Package fee and tax treatment	
Setup / equipment / add-ons	
Total agreed payable (avoid duplicate items)	
Renewal / continuing charge and period	

Survey: mark Included / Separate / Not included / Not applicable: _____. A separate survey follows clause 13: Rs 25,000 total; Rs 5,000 initially; Rs 20,000 within the final package amount. Record adjustment and any tax separately.

Payment stage / due date	Amount / tax	Receipt / adjustment

Survey scope / cancellation / unpaid balance if franchise is not taken
Refund or non-refund terms, activation milestone and exceptions
Renewal start / billing cycle / services / notice and due date

Franchisor initials: _____

Franchisee initials: _____

Common agreement | 11 / 13

Office Address

X-14, Ground Floor
 Okha Industrial Area Phase-2
 South Delhi-110020

☎ Phone: 7311108115
 ☎ Helpline: 7311108111
 ✉ franchiseolacarwash@gmail.com
 🌐 www.olacarwash.com

12 / ATTACH SIGNED CONTINUATION SHEETS IF NEEDED

Schedules C and D: Delivery and variations

Schedule C - Enter the agreed deliverables. Each item must state its inclusion, duration, cost responsibility and start date. Attach a signed itemised package sheet where more detail is needed.

Item	Included / scope / period / charges
Training and technical survey	
Partner pages, dashboard, CRM and apps	
Advertising activity and ad spend	
Ad account management / IVR / WhatsApp	
Active support: period, mode and start	
Print materials / equipment / products	

Other verticals do not inherit D2D inclusions. For D2D, record Starter / Growth / Booster inclusions from the current comparison and attach the agreed feature list. Office: Starter and Growth not mandatory; Booster recommended, not mandatory. No minimum office area is stated.

Schedule C attachment / proposal reference / date / page count

Schedule D - Complete only agreed variations: multiple units or master rights, discounts, advance, revenue share, transfer or relocation charges, breach notice and cure period, exit arrangements and pending customer work. No variation applies unless recorded and signed.

Schedule D terms / signed attachment reference

Schedules A to D accepted: Franchisor signature _____ Franchisee signature _____
 Date _____

Franchisor initials: _____

Franchisee initials: _____

Common agreement | 12 / 13

Office Address

X-14, Ground Floor
 Okha Industrial Area Phase-2
 South Delhi-110020

☎ Phone: 7311108115
 ☎ Helpline: 7311108111
 ✉ franchiseolacarwash@gmail.com
 🌐 www.olacarwash.com

13 / COMPLETE ONLY THE AGREED SURVEY SELECTION

Technical survey schedule

☐ Survey selected [] Survey declined

The technical survey is optional for every franchise vertical and every package, even where it is included in the package. If you do not take the technical survey, you will not receive the survey report, its supporting documents or the related research, assessment and planning benefits. Other agreed package services remain subject to your written proposal.

Survey inclusion / separate charge / deduction / revised package price**The following documents form the survey scope when selected:**

1. Keyword research Excel sheet containing relevant search keywords and available search data for the previous 12 months.
2. Local demand analysis for the selected services and area.
3. Business and lead predictions with the evidence, assumptions and reasoning behind them.
4. Daily, monthly and yearly expenditure and profit projections, with the assumptions used.
5. A five year growth plan for the proposed business.
6. A project report that may be submitted with a bank loan application. Approval is the lender's decision.
7. A business assessment report covering the proposed location and operating plan.
8. A recommended machinery and equipment list.
9. A recommended chemicals and accessories list.
10. Standard operating procedures (SOPs) for the agreed services.
11. A proposed business signboard design.

Agree the area, services, delivery date and any additional supporting documents in writing. Projections are planning estimates, not guaranteed demand, bookings, profit or business success. A project report does not guarantee a bank loan.

Agreed delivery date / area / extra documents / signed attachment

Franchisor signature _____ Franchisee signature _____ Date _____

Franchisor initials: _____

Franchisee initials: _____

Common agreement | 13 / 13

Office Address

X-14, Ground Floor
Okha Industrial Area Phase-2
South Delhi-110020

☎ Phone: 7311108115
☎ Helpline: 7311108111
✉ franchiseolacarwash@gmail.com
🌐 www.olacarwash.com